

Expert Evidence

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Mr. Jonathan Price

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Qualified in both law and finance, Jonathan Price has more than 35 years' experience in investment and finance covering a wide number of areas. Ranging from organising very large new issues of bonds and equities for state owned entities to advising on venture capital for early stage tech companies, he has covered corporate finance and capital markets in depth including such niche areas as swaps, LIBOR and privatisation, as well as more mainstream IPOs and secondary offerings. Jonathan also has a track record in real estate finance and investment, where he set up a pioneering investment fund, and in energy finance. The breadth of his coverage and depth of his understanding makes him sought after as a visiting lecturer by several prestigious post graduate schools in the UK and abroad.

Jonathan is an experienced non-executive director in fields relevant to his experience, having been President of a small mutual insurance company, Treasurer of an international registered NGO and director of a specialist real estate firm, as well as a director of the real estate investment company that he founded with a well-known UK merchant bank.

He has also deployed his finance skills in the aid of victims of investment fraud having acted as chair of one investor group and as a member of the creditor committee of another.



Jonathan is accredited by the UK Register of Expert Witnesses and the Expert Witness Institute.

CAREER HISTORY:

University of Law Visiting Lecturer, Sept 2000 – July 2002 and November 2008 – present: -- teaching graduate students in EU Law, International Competition Law, Acquisitions and Banking & Debt Finance.

Grenoble Ecole de Management Visiting Lecturer, – March 2014 – present: teaching students at Grenoble Graduate Business School, Financial Restructuring, LBOs and Private Equity and International Business Law.

African Prisons Project Treasurer, --Apr 2013 – present: installed a complete financial infrastructure into this fast growing charity in both UK and African offices

London School of Business & Finance, Lecturer, – Sept 2011 – Jun 2016: teaching graduate and undergraduate students subjects in Finance, including Corporate Finance, Mergers & Acquisitions, Private Equity, LBOs, Corporate Valuations; and in Law, including EU Law, Company Law and Competition Law.

Variable Pitch Partners, Partner, LLP -- Jan 2011 – Jun 2015:, a private equity house specialising in growth capital for technology companies.

Corporate Finance Consultant, Durlacher plc -- Jun 2000 – Jun 2001:, Durlacher was the leading UK bank in the tech boom, launching tech more IPOs than any other bank. I assisted the Head of Corporate Finance to get new companies ready for launch

Business Centre Capital, Chief Executive, Sept 1999 - Present: London, a sector specialist real estate consulting firm

-- under an investment advisory contract with Close Brothers Investment Limited, from 2000-2006, I built up a portfolio of business centre assets valued at £60 million.

-- as part of this portfolio, I established Business Centre Properties plc (BCP), quoted on the Channel islands Stock Exchange, the world's first public fund for investment in this sector.

-- while under my management BCP was the best performing real estate fund in the Close portfolio, returning 16.9% p.a. compound.

Eurogas UK, Aug 1998 – Aug 1999: London, upstream gas production company Head of UK and General Counsel. Established UK office and directed European operations.



CSL Investment & Finance, Managing Director, Apr 1997 – Aug 1998: Bangkok, Thailand, investment banking boutique advising foreign companies on investment in Thailand, raising venture capital and restructuring local companies.

-- I established CSL in order to offer advisory services to small and medium sized businesses in Thailand and to foreign companies wishing to establish a presence in the country. We raised capital for a financial printing company, Advanced Financial Printing Services Ltd, and were mandated on a number investments when the Asian financial crisis occurred in late 1997 and it became impossible to secure funding for Thai projects.

Siam City Merchant Banking, Senior Executive Director, Nov 1994 – Mar 1997: Bangkok, Thailand, investment banking subsidiary of major local commercial bank.

-- I was asked to go to Thailand by the board of Siam City Bank plc to assist in setting up an investment bank for the group.

-- I established the investment banking advisory business, advising a number of local companies, such as Alphatec plc on financing and government agencies, such as the state telephone company, on privatisation.

Daiwa Europe Ltd, Deputy Executive Director, Jul 1986 – Oct 1994: London, the UK subsidiary of Daiwa Securities, Japan. -- I was hired by the Corporate Finance department in 1986 to originate mandates for Eurobond issues and in 1987 negotiated the then largest ever Euroyen issue for Abbey National plc.

-- In 1989 I co-founded the Daiwa Privatisation team to work on securing mandates for the Japanese tranche of the UK government privatisation issues. We subsequently won the mandate for the Water companies, and the second and third BT issues.

Sumitomo Finance International, Associate Director, Nov 1982 – Jul 1986: London, the UK investment banking subsidiary of The Sumitomo Bank, Japan.

-- I was hired by the New Issue department in 1982 to market the bank's capital market services to investors in French speaking countries

PROFESSIONAL ASSOCIATIONS:

2011 Appointed as a Chartered Fellow of the Chartered Institute of Securities & Investment

FIABCI – The International Real Estate Federation

-- President UK Chapter 2006-2008

-- Member of UK Board 2004 – 2014; member International Board 2007-2008



Member, Business Centre Association, (UK); AND Office Business Center Association International (USA)

EDUCATION:

Association of Chartered and Certified Accountants, Certified Diploma in Accounting and Finance, 1984, City of London Polytechnic

Called to the Bar of England and Wales, Gray's Inn, July 1981. Awarded Gray's Inn Senior Scholarship

Masters in European Law, awarded *avec grande distinction*, 1980, Institut d'Etudes Européennes, Université Libre de Bruxelles, Belgium. Awarded Wiener Anspach Scholarship.

MA (Law), 1979, Gonville and Caius College, University of Cambridge. 1977 Certificate of Competent Knowledge of French. Awarded Kitchener Scholarship.

OTHER:

Languages: French, German (some), Japanese (slight knowledge), Thai (slight knowledge);

Regulatory: Previously regulated by FSA as a CF30, and as a registered representative, authorised as the director of a fund by Guernsey FSC.