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Summary

An experienced Property Finance Intermediary for 15 years and before this, 30 years' experience gained in UK and Overseas banking encompassing Credit Risk, Sales and Relationship Management.

Skills/Expertise

- Property lending situations both Residential and Commercial
- Property Development Finance
- Commercial Lending
- Clear understanding of Risk Analysis
- Good communicator

Employment History

Self-employed Property Finance Intermediary 1990 to present

Specialising in Property Development Finance, Residential and Commercial Investment and looking after a stable of high net wealth individuals and arranging tailor made solutions to their specific financial needs. Having a wide knowledge of major, secondary and tertiary lenders in the UK and also a good knowledge of Bridging Property Finance.

Southern Funding Limited

Senior Broker 1988 – 1990

Working for large Financial Brokerage based in the West End of London, dealing with arranging all aspects of Property Finance for specific Corporate and Individual clients.



Hill Samuel Bank Limited (part of Lloyds/TSB Group)

Associate Director 1983 – 1988

Based in Real Estate Department of Bank handling all types of Property Development Finance for major clients and handling clients in “intensive care”, finding solutions to problems and dealing with Accountants and Law Firms.

UCB Bank (Compagnie Bancaire) 1979 – 1983

Senior Lending Manager specialising in Property Finance Lending and Healthcare Finance for European Bank based in France and the UK.

Midland Bank (HSBC Group) 1970 – 1979

Began banking career and involved from ground up clerk to securities, working both in Domestic and Overseas Divisions.

Qualifications

- Associate of Chartered Institute of Bankers

Languages

- English mother tongue,
- Good knowledge of French both spoken and written
- Basic knowledge of Russian

Interests and Hobbies

- Most sports
- European History
- Reading
- Gardening